

# Short Form Company Profile

**exakm**

Industrial Commercial & Technical SA

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The company was established as "AKMON LTD" on 1964 by Mr. Alexander Gringov, Dipl. Electrical-Mechanical Engineer NTUA (National Technical University of Athens) and later on has been renamed to "EXAKM LTD".

From the very beginning of its foundation EXAKM cooperated with the German Organization: SAMSON AG one of the major worldwide leaders in manufacture and supply of industrial & HVAC equipment.

Very soon, "Exakm Ltd" has been appointed as the official and exclusive representative of SAMSON AG in Greece.



Offices, Labs & Production Plant in Sindos Industrial Zone in Thessaloniki

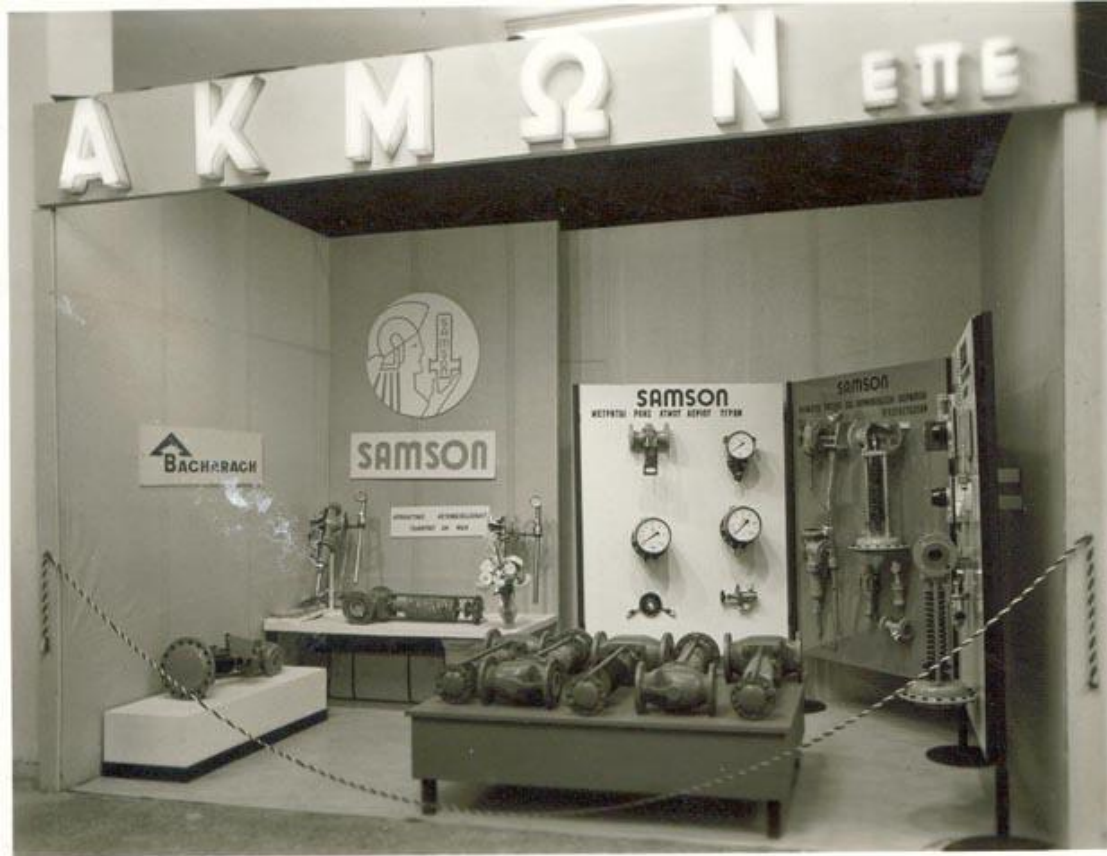


Photo from the participation of EXAKM at INDEX International Exhibition in ZAPPEION (<https://en.wikipedia.org/wiki/Zappeion>) during the 70s with its former company name AKMON (AKMΩN)

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Photo from the participation of EXAKM at INDEX International Exhibition in ZAPPEION (<https://en.wikipedia.org/wiki/Zappeion>) during the 70s with its current company name EXAKM (EΞAKM)

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Photo from the participation of EXAKM at INDEXT International Exhibition in ZAPPEION (<https://en.wikipedia.org/wiki/Zappeion>) during the 80s with its current company name EXAKM (EΞAKM)

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The Company has been Certified according to EN ISO 9001 since 2001.

From the beginning of 2003 EXAKM LTD (Limited) has been upgraded to A.B.E.T.E. (Industrial Commercial & Technical S.A.) a fact which reflects a successful business route since the foundation of the company.

**TÜV HELLAS**  
TÜV NORD GROUP

## CERTIFICATE

Management system as per  
**ISO 9001 : 2015**  
**Quality Management Systems-Requirements**

In accordance with TÜV HELLAS (TÜV NORD) S.A., procedures, it is hereby certified that

**EXAKM S.A.**  
Head Offices: 39, Kallirrois Ave.  
117 43 Athens  
Manufacturing Plant: Industrial Area of Thessaloniki  
Block No. 39B  
570 22 Sindos, Thessaloniki  
Hellas

**exakm**  
Control | Metering | District Energy

applies a management system in line with the above standard for the following scope

- Trade & Technical Support of Industrial Equipment, Equipment of Hydraulic Works and Equipment for Heating Ventilation and Air Conditioning (HVAC) Systems
- Design, Manufacturing, Trade & Technical Support of District Heating Thermal Substations
- Design, Manufacturing, Trade & Technical Support of Telematics, Remote Monitoring Control & Metering and Industrial Informatics Applications

Certificate Registration No. 041 22 0051  
Audit Report No. E-1650/2022

Valid from 2022-03-31  
Valid until 2025-03-30  
Initial certification 2022

*Σκαλαλιά*

TÜV HELLAS (TÜV NORD) S.A. Certification Body  
Athens, 2022-03-31

This certification was conducted in accordance with the TÜV HELLAS (TÜV NORD) S.A. auditing and certification procedures and is subject to regular surveillance audits.



TÜV HELLAS S.A. 282, Mesogeion Ave., 155 62 Cholargos, Athens, Greece

**EXAKM S.A. is focused on the following business activities:**

- ❖ Supply and technical support of mechanical and electrical equipment on: Energy Generation and Co-generation Plants, (e.g. Dams, District Heating Plants, Combined Cycle Power Plants), Irrigation, Drainage and Sewage Installations, Environmental Projects – Water Conservation, Water Treatment



Plants (e.g. Potable Water Supply Plants), Waste Water Treatment Plants, etc.

- ❖ Supply and technical support of Industrial Equipment: Production Control Equipment and Measurements on Process Mediums.

- ❖ Trade and Technical Support of Industrial Equipment of Hydraulic Works and Equipment for Heating Ventilation and Air Conditioning (HVAC) Systems
- ❖ Design, Manufacturing, Trade & Technical Support of “Thermal Substations for District Heating Consumers” with water as the medium of thermal energy transfer. This is the major sector of our production activity since year 1993.
- ❖ Design manufacturing, Trade & Technical Support of Telematics, Remote Monitoring Control Metering and Industrial Informatics Applications.







District Heating Thermal Substations  
manufacturing and testing on our factory at  
Sindos Thessaloniki production line.



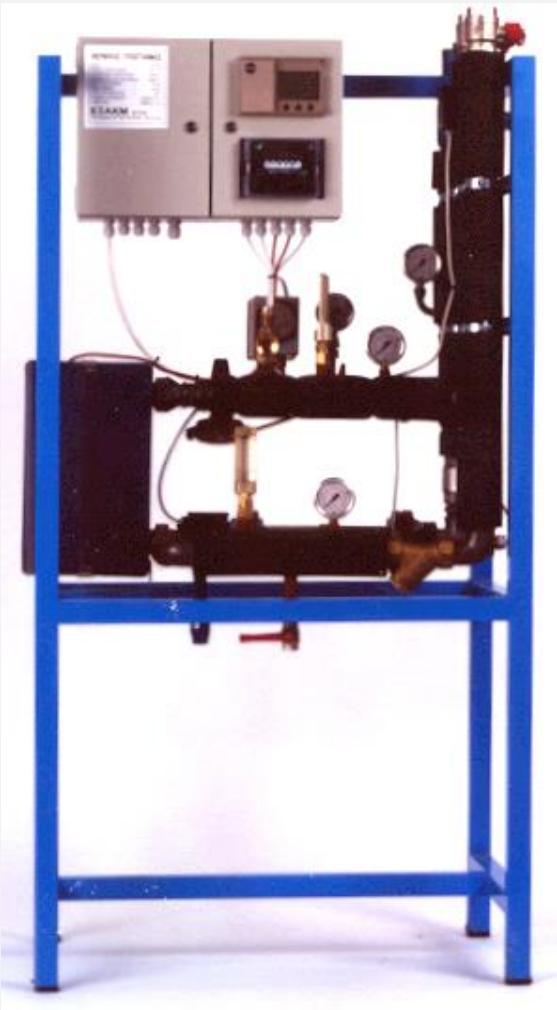


# **Sales & Technical Support Indicative Case Studies**

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## District Heating Thermal Substations for KOZANI, AMINTEO & MEGALOPOLI District Heating Utility Companies







**October 2009: Preinsulating Heating Pipes at Costa Navarino Resort of TEMES S.A. at the region of Messinia.**







**October 2010: Renovation of Sewage Pump Stations A12-AK1 from ZEA Marine to Voula region of sewage transmission system of Athens Water Supply and Sewerage Company (EYDAP S.A.)**



**May 2010: Technical Support at ELPEDISON Thisvi Power Plant located in Thisvi, Viotia.**





**2012: "Maintenance of Tobacco Process Steam Lines Dryer, Service Cubicles, DCCC, Kitchen, Burley Spray & Toaster" of PAPASTRATOS Tobacco Factory (PHILIP MORRIS INTERNATIONAL)**





**April 2013: Technical Support at NESTLE S.A. Factory in Athens.**



**September 2013: Metering and Monitoring Equipment for the Project «High Efficiency Geothermal Heat Pumps - GEOECHMI Code No 09ΣYN-32-648, ELKE 2991» Central Greece University of Applied Sciences - Technological Institute of Chalkida.**







**September 2013: Technical Support at Ilarion Hydropower Plant of Greek P.P.C. in Kozani Prefecture.**





**April 2014: Technical Support at the TBM of ATHENS METRO Extension of Line 3 towards the Western Suburbs of Athens (Construction J/V: J&P – AVAX SA – GHELLA SPA – ALSTOM TRANSPORT SA)**



**December 2014: Design and Study of Needle Valves Sizing in Engineering Center of ERHARD GmbH, Heidenheim, Germany together with Professor Dr.Ing. Josef Hochstatter from Cologne University of Applied Sciences, and Ing. Mr. Attila Koekel from ERHARD GmbH for the Project: «Collection, Transfer, Treatment and Waste Disposal of Koropi, Peania, Markopoulo Sewage Treatment Plants» of J/V: KLEARCHOS G. ROUTSIS S.A. – ERETBO S.A. – AAGIS S.A.**



**June 2015: Technical Summit at GKM (Grosskraftwerk Mannheim  
Aktiengesellschaft) Electric Power Station, Mannheim, Germany.**





**November 2016: Athens Water Supply and Sewerage Company (EYDAP)  
Wireless M-BUS of Kamstrup Ultrasonic Water Meters on test bench**







**July 2017: Service Support No. 10335-A/17 to "M.V. Equinox Dawn - Equinox Maritime Ltd" at Elefsis Shipyards**



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**Nov. 2017: Exakm SA invited to present a Technical Seminar on Control Valves in Process Systems at "Aluminium of Greece" Industrial Plant at Agios Nikolaos, Viotia on 23/11/2017.**



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**Dec. 2017: Service Support No. 10495/17 at pharmaceutical plant of Boehringer Ingelheim Hellas S.A. in Koropi / Attica for H+E GmbH**



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**June 2018: Service Support No. 10643/18 of Control Valves for automatic Hydrogen feeding cubicle of Linde Hellas L.L.C. for S-120 Submarine "PAPANIKOLIS" at Salamis Naval Base.**



**June 2018: Service Support No. 10643/18 of Control Valves for automatic Hydrogen feeding cubicle of Linde Hellas L.L.C. for S-120 Submarine "PAPANIKOLIS" at Salamis Naval Base.**



**July 2019: 10-14 June, 2019 at BAYARD SAS / TALIS Group Lyon, France: New Fire Hydrants for EYDAP S.A. Tender No. D5838.**



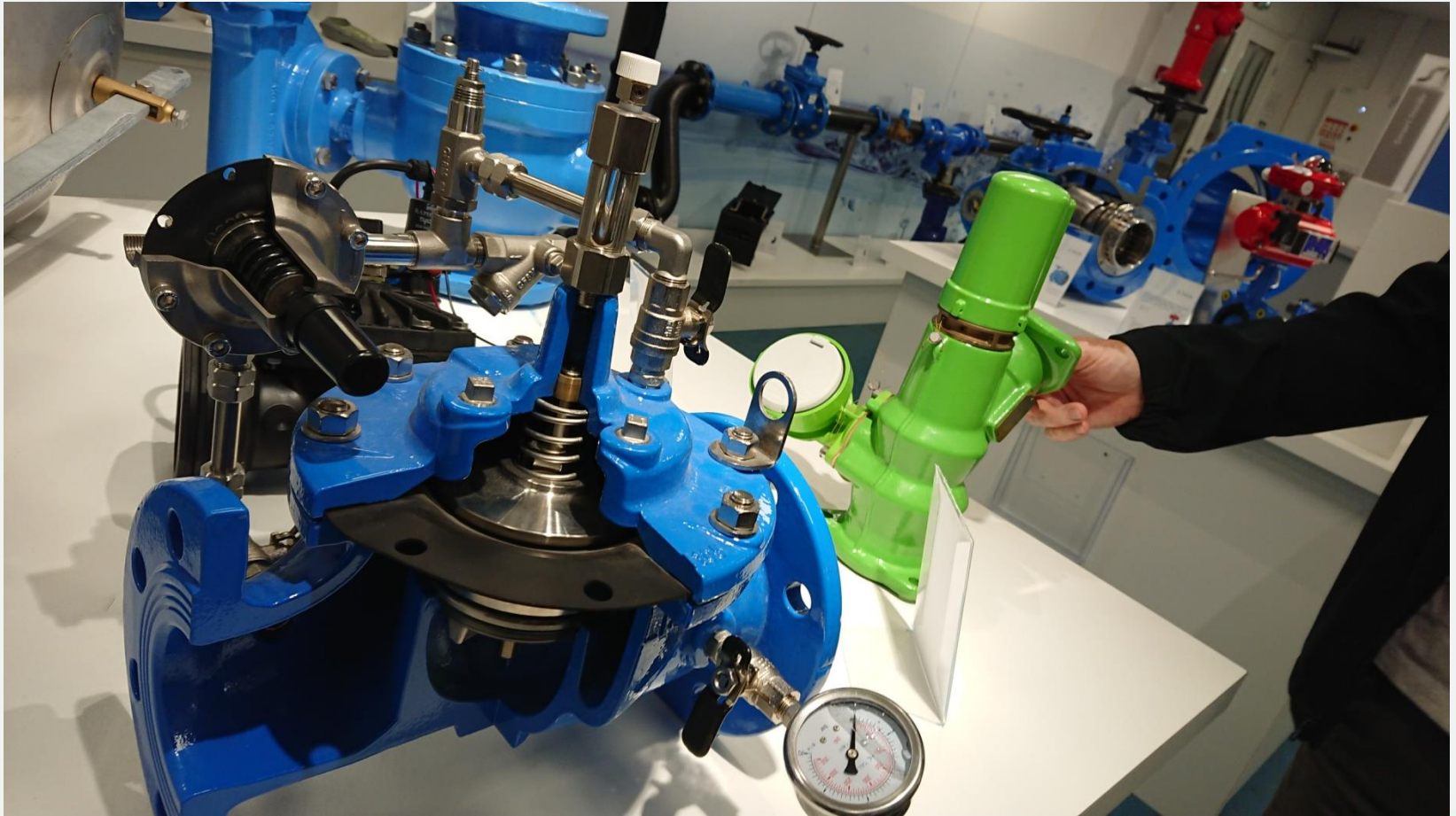
Together with EYDAP D5838 Test Acceptance and Audit Committee

**July 2019: 10-14 June, 2019 at BAYARD SAS / TALIS Group Lyon,  
France: New Fire Hydrants for EYDAP S.A. Tender No. D5838.**



Hydrostatic Pressure Tests piece-by-piece

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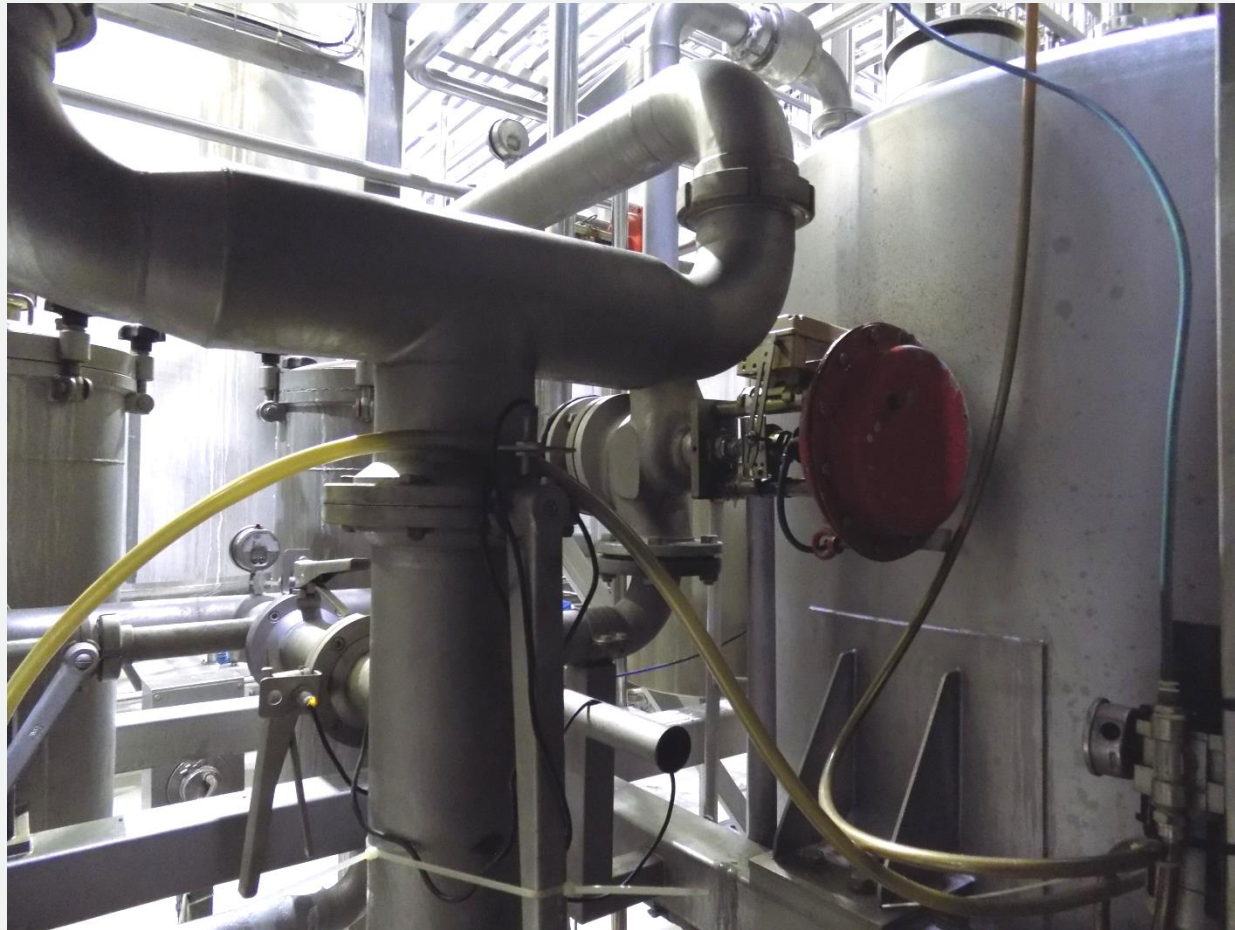


**April 2020: Service Support No. 11404/20 COCA-COLA 3E Plant Schimatari. Repair of 3-way control valve at Acting Syrup Room.**





**April 2020: Service Support No. 11404/20 COCA-COLA 3E Plant Schimatari. Repair of 3-way control valve at Acting Syrup Room.**



**June 2020: Service Support No. 11363/20 SAMSON Media 6 Cryogenic Fluids Level Measurement at IERONIMAKIS Plant for Tank T36V30-T\_S32 of Linde Hellas L.L.C.**



**Mar2021: Purchase Contract for 2.080 pcs of Smart Ultrasonic Water Meters with Wm-BUS communication for EYDAP S.A. Ref. No. D6495**



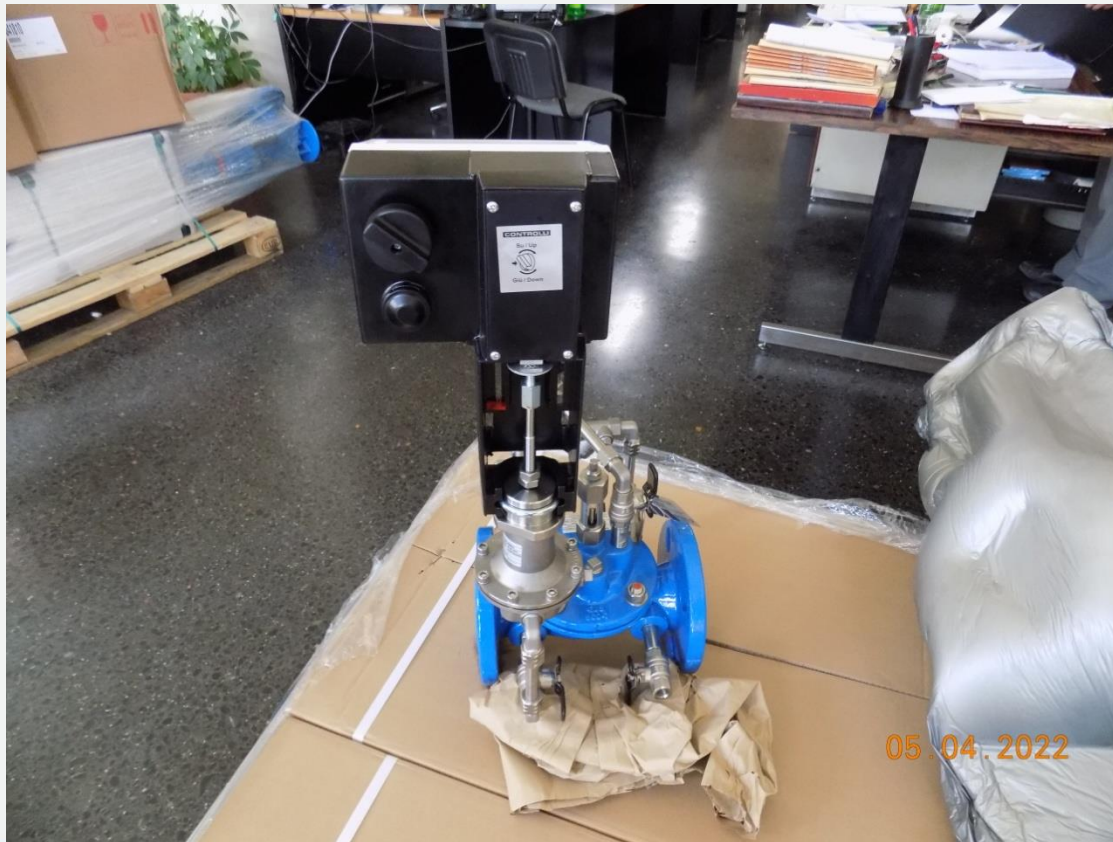
**Mar 2021: Purchase Contract for 2.080 pcs of Smart Ultrasonic Water Meters with Wm-BUS communication for EYDAP S.A. Ref. No. D6495**



**July 2021: Delivery of PILLAR FIRE HYDRANTS “SAPHIR CHOC” make BAYARD SAS France to EYDAP SA Ref No. 225\_V0003, 02-04-2021.  
Ref.: EXAKM SA No. 11878/21**



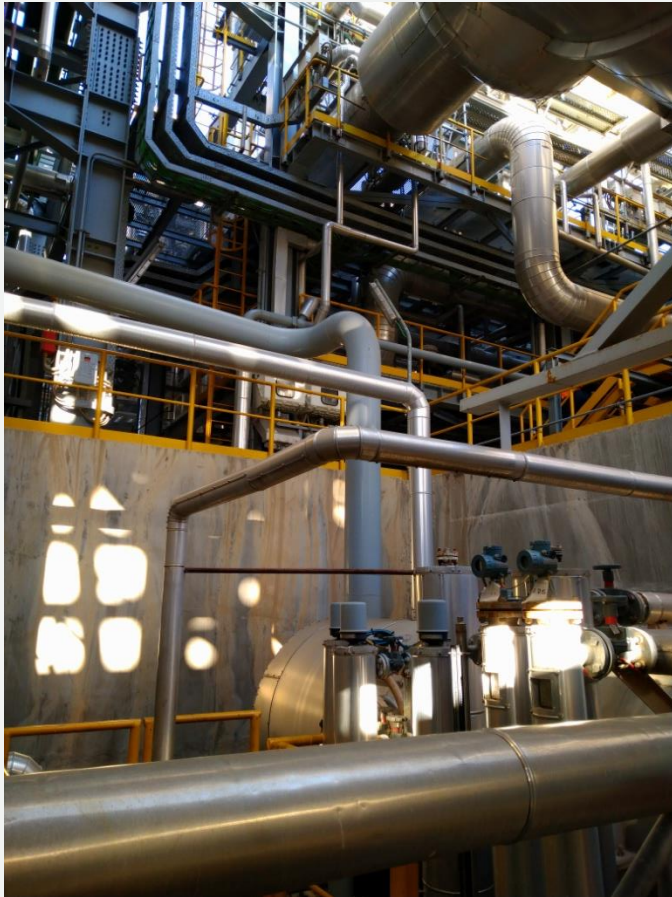
**Mar 2022: Smart Ultrasonic Water Meters make Kamstrup A/S & Telematic PRVs for the District Metered Area (DMA) and Non-Revenue Water (NRW) reduction of TILOS Island water distribution zones  
Project Ref. No. 11650/20**



**Mar 2022: Smart Ultrasonic Water Meters make Kamstrup A/S & Telematic PRVs for the District Metered Area (DMA) and Non-Revenue Water (NRW) reduction of TILOS Island water distribution zones  
Project Ref. No. 11650/20**



**Sep 2022: On-Site Service Support No. 11470-C/22 SAMSON Hotwell Valves maintenance & Hotwell Samson Actuators 9Y maintenance at ELPEDISON Power Plant / Thisvi**





**Sep 2022: On-Site Service Support No. 11470-C/22 SAMSON Hotwell Valves maintenance & Hotwell Samson Actuators 9Y maintenance at ELPEDISON Power Plant / Thisvi**



**Sep 2022: On-Site Service Support No. 11470-C/22 SAMSON Hotwell Valves maintenance & Hotwell Samson Actuators 9Y maintenance at ELPEDISON Power Plant / Thisvi**



March 23 Inspection & Calibration Reports 3251 Samson control valve Process  
Water System to ABSORBER Unit V Ptolemais Power Plant



[www.exakm.gr](http://www.exakm.gr)

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